



## SLM Solutions: Manifold new orders and continuous growth

- New order intake (in value) up 112 % during first nine months of 2015
- 33 % of orders derive from industrial customers, 25 % from contract manufacturers
- Proportion of orders of multi-laser machines constantly high at around 55 %

Lübeck, October 20, 2015 – SLM Solutions Group AG, a leading provider of metal-based additive manufacturing technology ("3D printing"), has more than doubled its new order intake during the first nine months of 2015 to reach EUR 41.8 million (previous year: EUR 19.7 million).

SLM Solutions' CEO, Dr. Markus Rechlin, assesses the company's current situation: "We are pleased to be growing continuously and on a broad basis within a dynamic market environment: our customers operate in the aerospace, energy, automotive and medical technology sectors. This includes names like the dental technology firm SLS France or the American aerospace supplier Sintavia. The global market for additive manufacturing has grown by an average of 34 % over the past years, according to the recent report by Wohlers Associates. But we aim to grow even faster than this and further expand our position as a technology leader. Our large share of multi-laser machine shows that we are positioned correctly with our strategic orientation to industrial customers. Sintavia, for example, is going to use three such machines to build lighter aircraft parts."

New order intake consists of a total of 64 machines (previous year: 36 machines), including a tripled number of 9 units of the SLM 500<sup>HL</sup> flagship product (previous year: 3). The company also received orders for 42 units of the SLM 280<sup>HL</sup> (previous year: 27) and 13 units of the SLM 125<sup>HL</sup> (previous year: 6). Of this total, 25 % derive from contract manufacturers.

CFO Uwe Bögershausen provides an outlook for the fourth quarter of 2015: "The fourth quarter is traditionally the most important for us because many customers submit their orders at the year-end. The sector trade fair *formnext*, held in mid-November in Frankfurt is also important for our business. I'm looking forward to having a lot of discussions with investors and business partners. We expect to receive further multi-machine orders at this trade fair. We are now manufacturing our SLM 500<sup>HL</sup> flagship product in a new workshop, and we see major interest in the new version of this production machine. Our internationalisation is also advancing further: we are now operating branches in Russia and Shanghai. As far as this current fiscal year is concerned, we are confident in light of the continued dynamism that we will reach the targets we have set for ourselves."

In the 2015 fiscal year, SLM Solutions is aiming to generate consolidated revenue of between EUR 55 million and EUR 60 million, an adjusted EBITDA margin of 12 to 13 %, and new order intake of more than 100 machines.



**About the company:**

SLM Solutions Group AG, headquartered in Luebeck, Germany, is a leading provider of metal-based additive manufacturing technology (also commonly referred to as "3D printing"). The company's shares are traded on the Prime Standard of the Frankfurt Stock Exchange. SLM Solutions focuses on the development, assembly and sales of machines and integrated system solutions in the field of selective laser melting. SLM Solutions currently employs over 180 members of staff in Germany, the USA, Singapore, Russia and China. The products are utilised worldwide by customers in particular from the aerospace, energy, healthcare and automotive industries. SLM Solutions stands for technologically advanced, innovative and highly efficient integrated system solutions.

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